



GLOBAL PRESENCE
LOCAL EXCELLENCE

JHI Member Benefits



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MEMBER OF THE

FORUM OF FIRMS

Who We Are

No one understands your business and local environment better than you do. Let JHI help you take your business to the next level by excelling locally using an international wealth of experience and industry experts to back you up on bids and projects.

JHI offers you an international network of knowledge and business exposure, drawn from our 125 member firms in 52 countries, to complement your local business needs.

With offices in the Americas, Europe and Asia-Pacific, JHI is a global affiliation of accountants and business advisors committed to providing individual firms with resources designed to continually achieve consistent local excellence and delivery of services to their clients.

JHI supports the development of its member firms by facilitating:

- networking;
- professional development;
- communication;
- information exchange and resource sharing.

Members benefit from global networking while maintaining total practice independence. Admissions are subject to a rigorous selection process based on criteria including the quality of practice, reputation and geographical location. (See Criteria for Membership below.) Continuity of membership depends upon members' adherence to strict membership criteria, utmost professionalism and first-rate services.



Who We Are

JHI members enjoy a variety of resources and business opportunities:

Business Development through referral work by specialties of practice and international collaborations

International Influence through JHI's membership in the Forum of Firms. Firms enjoy up-to-date reports about the development of high quality international standards for the profession and can help shape these efforts.

Local and International Networking through our extensive conference program and regular member communications

Professional Development: Benefit from the sharing of best practices and expertise at Special Interest Group conferences for:

- Managing Partners
- Information Technology
- Auditing and Tax
- Forensic Accounting and Litigation Support
- Spanish Language Firms

Members can also can access opportunities for staff at **JHI University**, a five-level training program, and through secondments with other firms.

Communications

- JHI website (www.jhi.com), including the online Membership Directory
- Annual hard-copy Member Directory
- Quarterly Chairman's Message
- International and regional newsletters
- Regular, members-only emails about association and industry news
- Members-only discussion platform on the intranet

Media and Marketing

- Opportunities for shared editorial and advertising
- Publication of interviews and commentary
- Media releases to select industry media contacts
- Firm data provided for industry rankings
- Full set of JHI logos files for marketing purposes

Resources

- Preferred rates on trade publication subscriptions, software and other professional resources
- Subject-specific discussion databases and research information



Who We Are

Professional Resources

JHI members enjoy preferred rates on the following products and services.

Visit www.jhi.com for full descriptions about these offerings.

Fees shown in US dollars unless otherwise noted.

Insurance	
Marsh Accountants' Errors & Omissions Insurance	Discount negotiated at time of quote
Magazine Subscriptions, Reference Books , News Services	
<i>Accountant, The</i>	Annual Subscription: £805
<i>Accounting Technology</i>	Annual Subscription (U.S. and Canadian firms only): \$59
<i>Accounting Today</i>	Annual Subscription (U.S. and Canadian firms only): \$59
CCH, a Wolters Kluwer business 175 Tax & Accounting books	30% Discount
<i>INSIDE Public Accounting</i>	Annual Subscription: \$369
<i>2008 INSIDE Public Accounting Benchmarking Report</i>	\$369
<i>International Accounting Bulletin</i>	Annual Subscription: £1,015
PDI Global, Inc. 2008-2009 Tax Planning Guide 2008-2009 Tax Seminar-In-A-Box	15% Discount 15% Discount
<i>Practical Accountant</i>	Annual Subscription (U.S. and Canadian firms only): \$59
World Accounting Intelligence Daily Email News Service	£700
Email Security	
en-ryption™ Secure Email	<ul style="list-style-type: none"> en-ryption installation: \$750 (50% discount) en-ryption fees: \$7/user/month (30% discount). Per month based on three-year contract Custom branded portal: from \$1,900/year for basic, \$4,500/year for fully branded (regular costs \$2,100/\$5,000) (Standard Portal...\$0)
Professional Development	
Becker CPA Review Course	U.S. firms: \$350-\$700 Discount Other firms: 20% Discount
CCH, a Wolters Kluwer business Audio Seminars	10% Discount
CCH, a Wolters Kluwer business Learning Centre Online Courses	Annual Fee/Seat: \$258
Recruitment	
CareerSoft Candidate Search	\$1,700/Search + Additional Discounts for multiple searches
Software	
ProfitCents Bundled Suite of Plain Language Reporting, Analytical Review/Audit, Private Company Information & Business Projections/Valuations Tools	10% Discount
XCM™ Workflow Automation Software	10% Discount
World Accounting Intelligence Databank	£1,750
Outsourcing	
XpitaX Outsourcing Services	\$1,000 Credit applied to the contract price

Criteria for Membership

Member firms must be engaged in the practice of Accounting or Professional Business Consultancy, and new members should (depending on local circumstances):

- Have at least two qualified partners and be able to offer a wide range of professional services (e.g. audit, taxation management advisory services, etc.) from an appropriate office;
- Provide satisfactory references from clients and others confirming its capabilities and professional competence;
- Possess an internal quality review mechanism ensuring acceptable professional standards;
- Not have been previously censured, reprimanded, fined or suspended by the relevant government regulatory bodies or business associations;
- Pay the appropriate application fee, plus annual membership fees to JHI's International and Regional organizations;
- Belong to no other international association providing consultancy services.

Member Obligations

Member firms carry out all engagements in their own name and for their own account and responsibility. In order to maintain a strong, cohesive association, members of JHI should:

- Respond promptly to requests from other member firms for information or in relation to referral business;
- Complete all requests in relation to referral activity procedures and non-confidential statistical information;
- Be represented at annual meetings and meetings of their respective regions;
- Attend the International Annual General Meeting;
- Retain membership in the appropriate national business organization, where relevant.





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Join JHI

Contact the JHI Office in your region to discuss the process of membership application. A JHI representative will visit your firm for an assessment. Letters of reference will be required as part of the application process.

JHI International Office & Region of the Americas

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